2012 Coding Resources

Value priced for members of Southern Medical Association



As a member of Southern Medical Association, please take advantage of this great member benefit available to you. SMA offers discounted prices on coding products by AMA, Ingenix, MagMutual, PMIC, and Unicor. The SMA Member prices reflect savings of 30[%] - 35[%] savings off retail prices. This catalog represents only a small portion of the products available to you. Call 800-423-4992 ext. 124 for any products not listed.



35 W. Lakeshore Dr. Birmingham AL 35209

2012 Coding Resources Order Form

City, State &	& Zip			
Telephone			Person Ordering	
Qty	Item #	Description		Price
			Order Total (Prices do not include shipping)	

Essential	Regulatory Products	
CPT		
21200	CPT Standard Edition – Softbound - AMA Official CPT codes & descriptions, guidelines, coding notes and alpha index.	\$68
21205	CPT Professional Edition – Spiral - AMA Includes Standard Edition info plus procedural & anatomical illustrations, color-enhanced headings & sub-headings.	\$88
CEW12	CPT Expert – Spiral -Ingenix Arranged to speed coding, billing & reimbursement process. Clarification on annual code changes & their implications.	\$68
21212 21213S	CPT Plus – Compact Softbound or Spiral - PMIC Color coding system, color illustrations, thumb indexing, full descriptions, detailed coding notes, coding instructions & rules.	\$47
12-09061	CPT Changes: An Insider's View - AMA Every new, revised or deleted code, text and guideline change is listed with a detailed rationale for the change.	\$58
ICD-9 – '	Volumes 1 & 2	
12-ICD9	ICD-9 Professional – Softbound - MagMutual Anatomical illustrations, ICD-10 crosswalks, PQRI measure indicators, lay descriptions, & color coded.	\$53
12-ICD9S	ICD-9 Professional – Spiral - MagMutual Anatomical illustrations, ICD-10 crosswalks, PQRI measure indicators, lay descriptions, & color coded.	\$54
21221	ICD-9 Coders Choice – Compact - PMIC Color coded, thumb indexed, color anatomical illustrations, & diagnosis coding tutorial.	\$49
IPW12	ICD-9 Expert for Physicians – Spiral - Ingenix Provides critical coding & reimbursement information on the same page as the code. Includes definitions, illustrations, symbols and color coding	\$68
IPB12	ICD-9 Professional for Physicians – Softbound - Ingenix Color-coded symbols & alerts. Synopsis of code changes. Highlighted coding notes. Accurate & up-to-date.	\$59
12-09084	ICD-9 Professional for Physicians – Spiral by AMA Color tabs, symbol keys, illustrations, detailed disease explanations, coding tips, color anatomical plates.	\$73
EZ	ICD-9 EZ Coder – Standard Edition or by Specialty - Unicor Codes listed alphabetically. 4th & 5th digit menus. Tutorials. Numerical Reference. Free ICD-9 Hotline. Specialty Books: Cardiology. Chiropractic, Dermatology, ENT, FP, IM, OBG, Ophthalmology, Optometry, Orthopedics, Psychiatry/Psychology, Urology	\$62
CD	ICD-9 CodeInDX Coder Cards – MagMutual Laminated Sheet, 300+ common codes, diagnoses alphabetically grouped, color illustrations, code symbols. Specialty Cards: Allergy, Cardiology, Dermatology, Emergency Care, ENT, FP, Gastroenterology, General Surgery, IM, Neurology, OBG, Oncology, Ophthalmology, Orthopedics, Pediatrics, Physical Therapy, Urology, Psychiatry.	\$12
HCPCS		
21237	HCPCS Coders Choice – Compact – PMIC Color coding & symbol notation system, thumb indexing, drug table & index.	\$41
21236	HCPCS Coders Choice – Compact Spiral – PMIC Color coding & symbol notation system, thumb indexing, drug table & index.	\$41
12-HCPCS	HCPCS Professional – Spiral – MagMutual Alpha index, color illustrations, includes deleted & revised codes with crosswalk, PQRI flag, color coded.	\$54

HSW12	HCPCS Expert – Spiral – Ingenix Basic features plus medically unlikely edits, national average payment tables, table of drugs, special appendixes.	\$68
HB12	HCPCS Professional – Softbound – Ingenix User-friendly book will guide any coder confidently through current modifiers, code changes, additions & deletions.	\$54
12-09001	HCPCS – Spiral – AMA Organized for easy access & a remind you to code certain items. Offers companion website for latest updates.	\$76
FF	HCPCS Fast Finders Coder Cards – Ingenix Two-sided sheet used to speed coding for often-used supply codes. Contains 300+ common codes.	\$17
ICD-10 (Coding System	
ME122	Introduction to the ICD-10 Coding System - PMIC Designed to teach you everything you need to know about the coding system, how it is different than the ICD-9 system, & what you need to do to successfully make the conversion.	\$37
ITCE12	Detailed Instruction for Appropriate ICD-10 Coding Create a solid foundation for all levels of ICD-10 CM coding with examples & case studies to explain key coding concepts.	\$68
TAP12	Comprehensive Anatomy and Physiology for ICD- 10-CM Coding This coding tool will help you to focus your anatomical lessons on those areas that offer multiple ICD-10-CM code choices.	\$95
Billing a	nd Compliance	
3023*	Medicare Desk Reference for Physicians – Ingenix Guide provides easy-to-understand explanations for Medicare's Part B billing and payment rules.	\$189
3024*	Medicare Correct Coding Guide – Ingenix Manual of Medicare rules, payment restrictions, claim submission edits providing medical practices with correct coding policies, CCI edits and the Medicare physician fee schedule.	\$175
Coding C	Guides / Reference Guides	
212Q_	National Correct Coding Manual eBook & CD – PMIC Determine if any two CPT/HCPCS codes may be billed together, with or without a modifier. 4 updates per year.	\$73
IDR312	Coders' Desk Reference for ICD-9 Procedures – Ingenix Improve coding by gaining a better understanding of the technical terminology and intricacies of procedures, along with essential coding tips, before selecting a code.	\$95
CDR12	Coders' Desk Reference for Procedures – Ingenix This all-inclusive tool helps identify the minute differences between, and components of, similar CPT codes.	\$95
IDR12	Coders' Desk Reference for Diagnoses – Ingenix Improve coding by gaining a better understanding of the clinical meanings behind codes & referencing essential coding tips before assigning a code.	\$95
CDRH12	Coders' Desk Reference for HCPCS – Ingenix Reduce coding errors & improve coding confidence by referencing more than 2,000 HCPCS code lay descriptions, answers to frequently-asked questions, & other helpful guidance before assigning a code.	\$95



This service is provided by SMA Services, Inc., a subsidiary of The Southern Medical Association.

1583	Coders' Dictionary – Ingenix Helps you understand medical terminology from a coder's perspective.	\$68
EMFF1	E/M Fast Finder Pocket Sized Book – Ingenix Allows the user to quickly make level, difficulty, & other determinations in the exam room for each E/M code.	\$27
21245	The Coder's Handbook – PMIC Includes introduction, glossary of coding & reimbursement terminology, & four major reference sections: Medical Acronyms, Eponyms & Abbreviations; CPT & HCPCS Coding; ICD-9 Coding; Coverage & Compliance	\$81
21247	Medicare Compliance Manual – PMIC Packed with info: Medicare Rules & Regulations; Medicare Fee Schedule; National Coverage Decision Issues; Medicare E/M Documentation Guidelines	\$108
DDR12	DRG Desk Reference – Ingenix Gives access to crucial information to improve MS- DRG assignment practices, gives guidance on how to accurately assign DRGs under the MS-DRG system.	\$142
DRG12	DRG Expert – Spiral – Ingenix Organized by major diagnostic category. Used to verify DRG information and accurately assign MS-DRGs concurrently or retrospectively	\$84
12FGS	Physicians' Fee & Coding Guide – Spiral – MagMutual Provides a fee range for virtually all CPT® Codes.	\$101
12-09119	Guides to the Evaluation of Permanent Impairment, 6th Ed. – AMA This Guide emphasizes the fundamental skills physicians need to evaluate and communicate patient	\$149
	impairments.	
Specialty		
Specialty		\$135
Specialty ACTR12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative	\$135
	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/	\$135
ACTR12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery	\$135
ACTR12 ASECT12 AENT12 AGEN12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for ENT/Allergy/Pulmonology Coding Companion for General Surgery/ Gastroenterology	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATNNI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATNNI2 ATOBI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Neurosurgery/Neurology	\$135
ACTR12 ASECT12 AENT12 AGEN12 ATNN12 ATOB12 ATOB12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATNNI2 ATOBI2 ATOHI2 ATEYI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ophthalmology	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATNNI2 ATOBI2 ATOHI2 ATEY12 ATLEI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Oncology/Hematology Coding Companion for Ophthalmology Coding Companion for Ophthalmology	\$135
ACTR12 ASECT12 AENT12 AGEN12 ATNN12 ATOB12 ATOB12 ATOH12 ATEY12 ATLE12 ATUE12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for EMT/Allergy/Pulmonology Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Ophthalmology Coding Companion for Orthopedics – Lower: Hips & Below Coding Companion for Orthopedics – Upper: Spine & Above	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATOBI2 ATOBI2 ATOHI2 ATEYI2 ATLEI2 ATLEI2 ATUEI2 APEDI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Ophthalmology Coding Companion for Orthopedics – Lower: Hips & Below Coding Companion for Pediatrics	\$135
ACTR12 ASECT12 AENT12 AGEN12 ATNN12 ATOB12 ATOB12 ATOH12 ATEY12 ATLE12 ATUE12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for EMT/Allergy/Pulmonology Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Ophthalmology Coding Companion for Orthopedics – Lower: Hips & Below Coding Companion for Orthopedics – Upper: Spine & Above	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATOBI2 ATOBI2 ATOHI2 ATEYI2 ATLEI2 ATLEI2 ATUEI2 APEDI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Ophthalmology Coding Companion for Orthopedics – Lower: Hips & Below Coding Companion for Pediatrics Coding Companion for Plastics/OMS/ Dermatology Coding Companion for Plastics/OMS/ Dermatology	\$135
ACTRI2 ASECTI2 AENTI2 AGENI2 ATOBI2 ATOBI2 ATOHI2 ATCHI2 ATLEI2 ATLEI2 ATUEI2 ATUEI2 ATPRI2	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Othopedics – Lower: Hips & Below Coding Companion for Pediatrics Coding Companion for Plastics/OMS/ Dermatology Coding Companion for Plastics/OMS/ Dermatology Coding Companion for Primary Care	\$135
ACTR12 ASECT12 AENT12 AGEN12 ATOH12 ATOH12 ATOH12 ATCH12 ATLE12 ATLE12 ATLE12 ATLE12 ATLE12 ATLE12 ATPR12 ASPOD12	Guides Coding Companions by Specialty - Ingenix Includes CPT and ICD-9-CM code sets specific to your specialty in a quick-find, single-page format that includes the official description & a detailed illustration for each code. Includes lay descriptions, coding tips, terminology, cross coding, & national Medicare relative value units. Coding Companion for Cardiology/ Cardiothoracic Surgery/Vascular Surgery Coding Companion for Emergency Medicine Coding Companion for General Surgery/ Gastroenterology Coding Companion for Neurosurgery/Neurology Coding Companion for Ob/Gyn Coding Companion for Ob/Gyn Coding Companion for Ophthalmology Coding Companion for Orthopedics – Lower: Hips & Below Coding Companion for Pediatrics Coding Companion for Plastics/OMS/ Dermatology Coding Companion for Plastics/OMS/ Dermatology	\$135

	Coding & Payment Guides by Specialty – Ingenix These guides have the latest specialty-specific ICD- 9-CM, HCPCS Level II, and CPT code sets along with Medicare payer information, CCI edits, helpful code descriptions, & clinical definitions.	\$121
SAP12	Coding & Payment Guide for Anesthesia Services	
SYCH12	Coding & Payment Guide for Behavioral Health Services	
SLAB12	Coding & Payment Guide for Laboratory Services	
SPT12	Coding & Payment Guide for Physical Therapist	
Code Co	nnections - Cross Coding	ň
	Cross Coders – Ingenix Provides essential links from CPT codes to the appropriate ICD-9-CM & HCPCS Level II codes along with corresponding, clarifying illustrations.	
ACC12	Anesthesia Cross Coder	\$118
PCC12	Procedural Cross Coder	\$108
RCC12	Radiology Cross Coder	\$118
SCC12	Surgical Cross Coder	\$118
Fee Prod	ucts	
21135	Medical Fees in the United States – PMIC Everything you need to review your fees, set fees for new services, challenge low payments from third party payers, & evaluate managed care contracts.	\$109
12FGS	Physicians' Fee & Coding Guide – Spiral – MagMutual Provides a fee range for virtually all CPT® Codes	\$101
12RBRVS	Professional RBRVS Reference – Spiral – MagMutual This book provides a concise reference to use for billing procedures according to Medicare rules as defined in the Medicare Physician Fee Schedule.	\$56
NFA12	National Fee Analyzer – Ingenix Provides practices with charge data for fee schedule evaluation & competitive analysis for contracting purposes.	\$135
RVP12	Relative Values for Physicians – Ingenix With this tool you can establish, defend & negotiate	\$222
	fees for medical & surgical procedures with the same relative values used by many insurance companies.	
RBRC12	fees for medical & surgical procedures with the same	\$135
RBRC12 CMS For	fees for medical & surgical procedures with the same relative values used by many insurance companies. Essential RBRVS – Ingenix Gives you all the codes valued by CMS, as well as relative values for codes not valued by Medicare.	\$135
	fees for medical & surgical procedures with the same relative values used by many insurance companies. Essential RBRVS – Ingenix Gives you all the codes valued by CMS, as well as relative values for codes not valued by Medicare.	\$135 \$43
CMS Fo	fees for medical & surgical procedures with the same relative values used by many insurance companies. Essential RBRVS – Ingenix Gives you all the codes valued by CMS, as well as relative values for codes not valued by Medicare. rms	

To Order:

CALL	800-423-4992 ext. 124
FAX	205-942-0642
EMAIL	vjohnson@sma.org
WEBSITE	www.sma.org/codingbooks
MAIL	SMA Services, Inc.
	35 W. Lakeshore Drive
	Birmingham, AL 35209





DID YOU KNOW...as a member of the Southern Medical Association you have the following benefits and services available to you. For more information on these and additional benefits and services, visit the SMA website at www.sma.org or you may contact Member Services at 1-800-423-4992 ext. 273.

AirMed HIE FASTEST WAY TO RECOVERY	AirMed <i>Free</i> for all professional dues paying members. \$265.00 value With state-of-the-art medical jets, AirMed is equipped to pick you up from any hospital around the world and transport you to the hospital of your choice.
	Physician Website Free for all dues paying members. \$600.00 Value No Design Fee. No Hosting Fee. Custom Designed style using colors and graphics.
SOUTHERN MEDICAL JOURNAL	Southern Medical Journal Free online subscription for all dues paying members. \$260.00 Value
epocrates ⁻	Epocrates Software Members save 20% on Epocrates.com - Everything you need in one place with the Epocrates Essentials premium - mobile guide to drugs, diseases, and diagnostics.
MEDED On-Demand	MedEd Online CME Free online subscription for all dues paying members. \$199 Value
DELL	Deep Discounts on Dell.com Save hundreds of dollars on computer hardware and peripherals on Dell.com website.
Audio-Digest	Audio Digest Foundation Providing high-quality, timely, practical, convenient and unbiased CME. You can listen in your car, home, office, or anywhere you like. SMA Members Save 20%.
PRESCRIBER'S DELETTER	Prescriber's Letter Trustworthy and unbiased advice about the latest news in drug therapy. Earn CME Credit. SMA Members Save \$44/year.
	SMA/Bank of America Card Competitive interest rates, a premier rewards program, and free access to a personal assistant via the MyConcierge service all while supporting a cause you believe in.
SOLVERAS PAYMENT SOLUTIONS*	Solveras Payment Solutions Electronic payments expert, complete credit/debit card, eCheck/ACH, recurring payment, e-mail invoicing/receipts and Web-based solutions that save you time and money.
	Reception Room Magazines Over 200 of the leading magazine publications are available at discounted rates up to 50%. Order all your magazines from one source - once a year
	Netchex Save with this national payroll processing and payroll tax preparation company for small and medium-sized businesses. Netchex can prepare your payroll checks, administer your taxes, provide direct deposit and track employees' time and attendance.